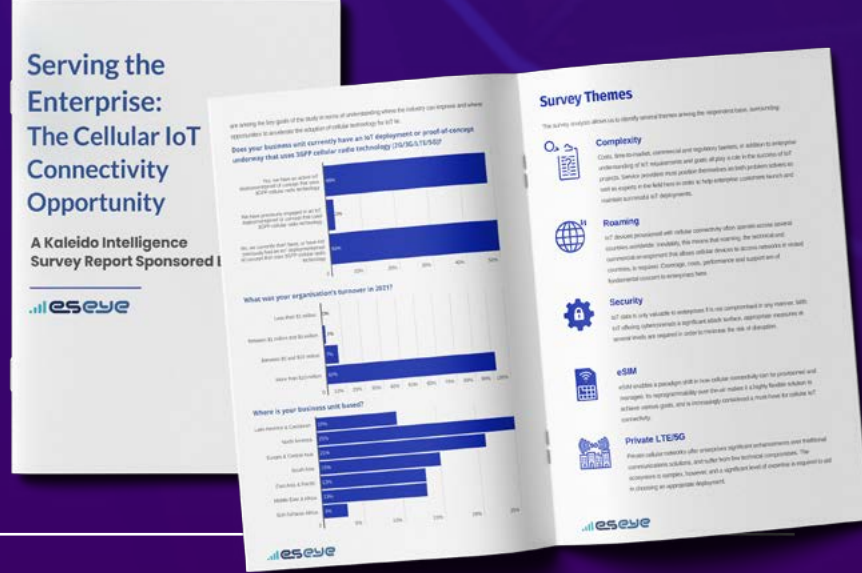


Serving the Enterprise: The Cellular IoT Connectivity Opportunity



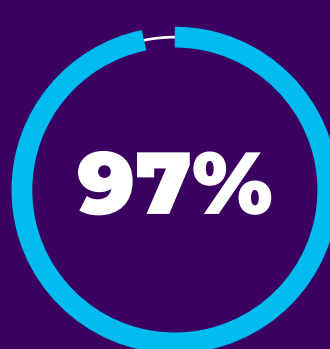
**What are enterprise views towards cellular IoT?
Do they understand it, have they harnessed it?
Are they planning to?**

**These were the questions we asked 750 enterprises
in the largest-ever IoT connectivity
survey by Kaleido Intelligence.**

All management level or higher



of companies
>1000 people



had turnover of
more than \$10M

Top 6 IoT Connectivity Challenges for Enterprises

**Plus how Eseye's IoT device advisory services,
AnyNet Federation and Infinity IoT Platform™ solve them.**

Challenge

Solution

84%

Feel hardware design is the #1 challenge for initial IoT deployments.



1



Design your IoT device to succeed with Eseye's IoT hardware specialists by your side.

IoT Device Design

56%

Maintaining commercial relationships and device fleets with multiple connectivity providers is complex.



2



Bring Your Own Contract (BYOC) and leverage the rates you've worked hard to negotiate.

Infinity IoT Platform™

51%

Feel that connectivity performance and quality of service (QoS) across international markets is not good enough.



3



Reach the highest connectivity QoS by tapping into Eseye's blend of localization and roaming partnerships.

AnyNet Federation

48%

Robust global coverage is lacking.



4



Achieve near 100% coverage with access to 700+ networks in 190 countries, including the widest choice of localization options.

eSIM Connectivity

46%

The number of countries restricting permanent roaming is growing.



5



Keep your devices connected and costs low with localization and dynamic network switching as a managed service.

AnyNet Federation

42%

The security of devices/environment.



6



Manage protection from device-to-cloud, including security policies and compliance.

IoT Device Security

IoT mission controlled with Eseye

- ✓ **Customise carriers**, building the right mix for your needs.
- ✓ **Bring negotiated rates** from your existing carriers (BYOC).
- ✓ **Connect anywhere**, with the industry's widest choice of mobile networks.
- ✓ **Save and control costs** as you increase your IoT estate.
- ✓ **Define IoT policy centrally**, then automatically deploy to the edge.
- ✓ **Optimize** connectivity quality of service and price, device by device.
- ✓ **Design, develop and deploy IoT** at scale with our hardware, device design and advisory service expertise.

**Your mission control for IoT connectivity.
Today and tomorrow.**

Find the perfect package for your business.

[Talk to an IoT expert](#)